

Press Release

April 2009

New dates announced for brokerage course

Such is the demand for ABYA's popular Practical Yacht Brokerage Course that it will now be run three times per year – with new dates announced for June 2009

The Association of Brokers & Yacht Agents (ABYA) has announced new dates for its highly popular industry-led **Practical Yacht Brokerage Course**. Such is the level of interest – and demand – for this course that the Association has now made the decision to run it three times per year. The next one will be held at the Marwell Hotel, Winchester, on 22nd and 23rd June.

The two days of intensive training is aimed at anyone that has recently moved into brokerage or new boat sales and needs to expand or up-date their knowledge. The course will again be led by Owen Box – experienced yacht broker and former President of ABYA – with a support team of industry specialists giving lectures on law, VAT, insurance, marine finance, registration, IT and surveying along with an insight into new boat sales. Delegates on the course who are working in boat sales and have PI insurance will be eligible to take up one year's free membership of ABYA.

ABYA welcomes non-members on to the course because they say that a high proportion do go on to join the Association, once they become more familiar with the full range of member benefits.

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For full details and a booking form for the June course contact Kay at ABYA –
kay@ybdsa.co.uk or call 01730 266430.

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Issued on behalf of ABYA by Next Step Marketing

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Notes to Editors

ABYA is a recognised association for professional boat brokers and dealers, with both UK and European members. The Association runs a brokerage training course for potential members and also provides regular intensive courses for existing members.

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